

ADVANT Altana | Beiten | Nctm

WELCOME TO ADVANT **欢迎来到昂帆**

We guide you through European market entry
我们为您进入欧洲市场提供引导

March 2025 | 2025年3月



ABOUT US – 关于我们

INTRODUCING **ADVANT** 昂帆简介

ADVANT is an European law firm association which is uniquely positioned to give clients the advantage as they navigate the complex and nuanced legal and commercial landscape of Europe.

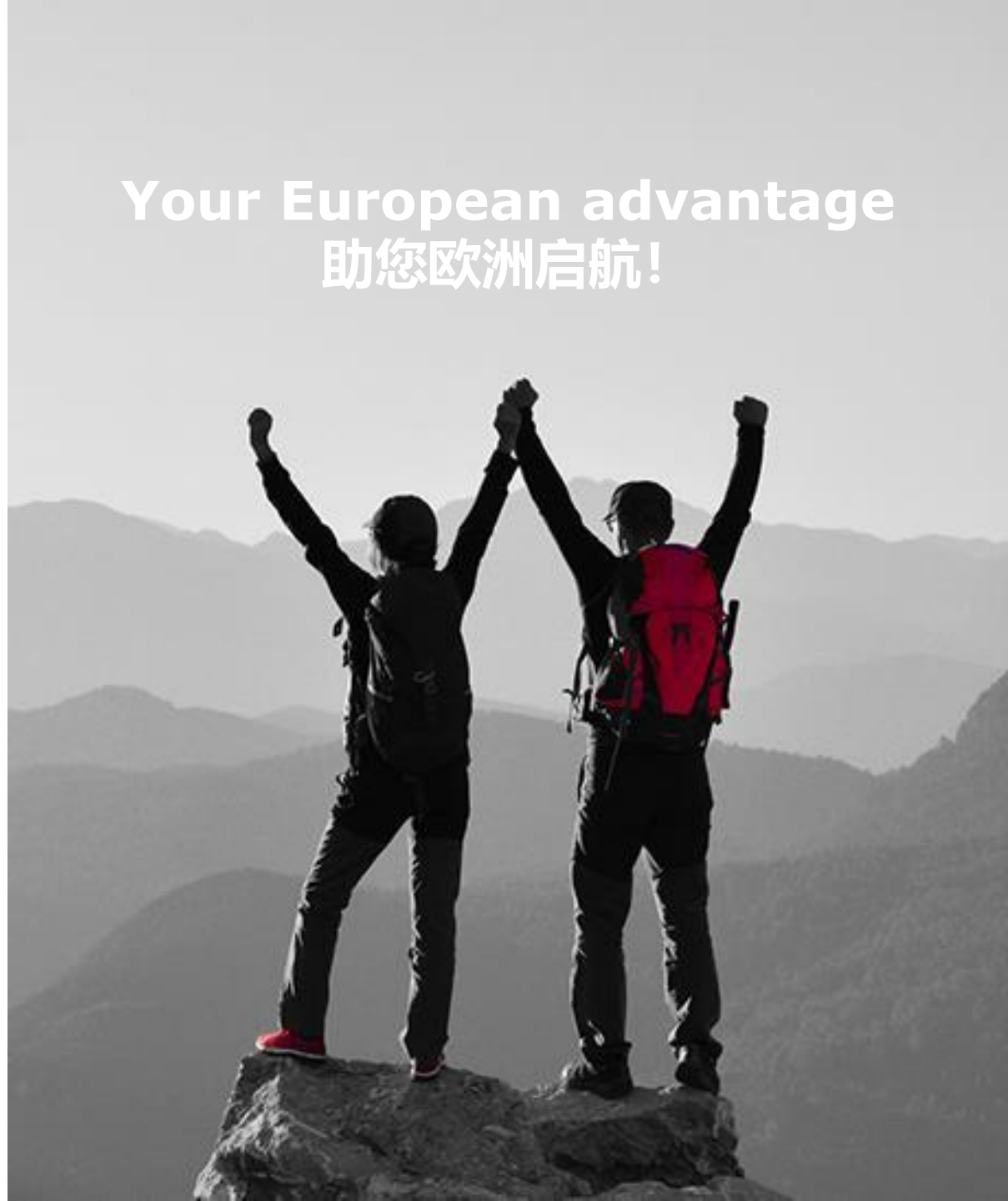
昂帆是一家欧洲律师事务所联盟，其定位是借助自身的独特优势，帮助客户应对欧洲复杂而微妙的法律和商业环境。

Our combined team is comprised of more than 600 professionals, including more than 140 equity partners, in 15 locations throughout Europe (Berlin, Brussels, Dusseldorf, Frankfurt, Freiburg, Genoa, Hamburg, London, Milan, Munich, Moscow, Paris, Rome) and two offices in China (**Beijing, Shanghai**).

我们联合后的团队拥有超过600名专业人士，其中包含超过140名权益合伙人，遍及欧洲（柏林、布鲁塞尔、杜塞尔多夫、法兰克福、弗莱堡、热那亚、汉堡、伦敦、米兰、慕尼黑、莫斯科、巴黎和罗马）及中国（**北京和上海**）的 15 个城市。

ADVANT Altana | Beiten | Nctm

Your European advantage
助您欧洲启航！



ABOUT US – 关于我们

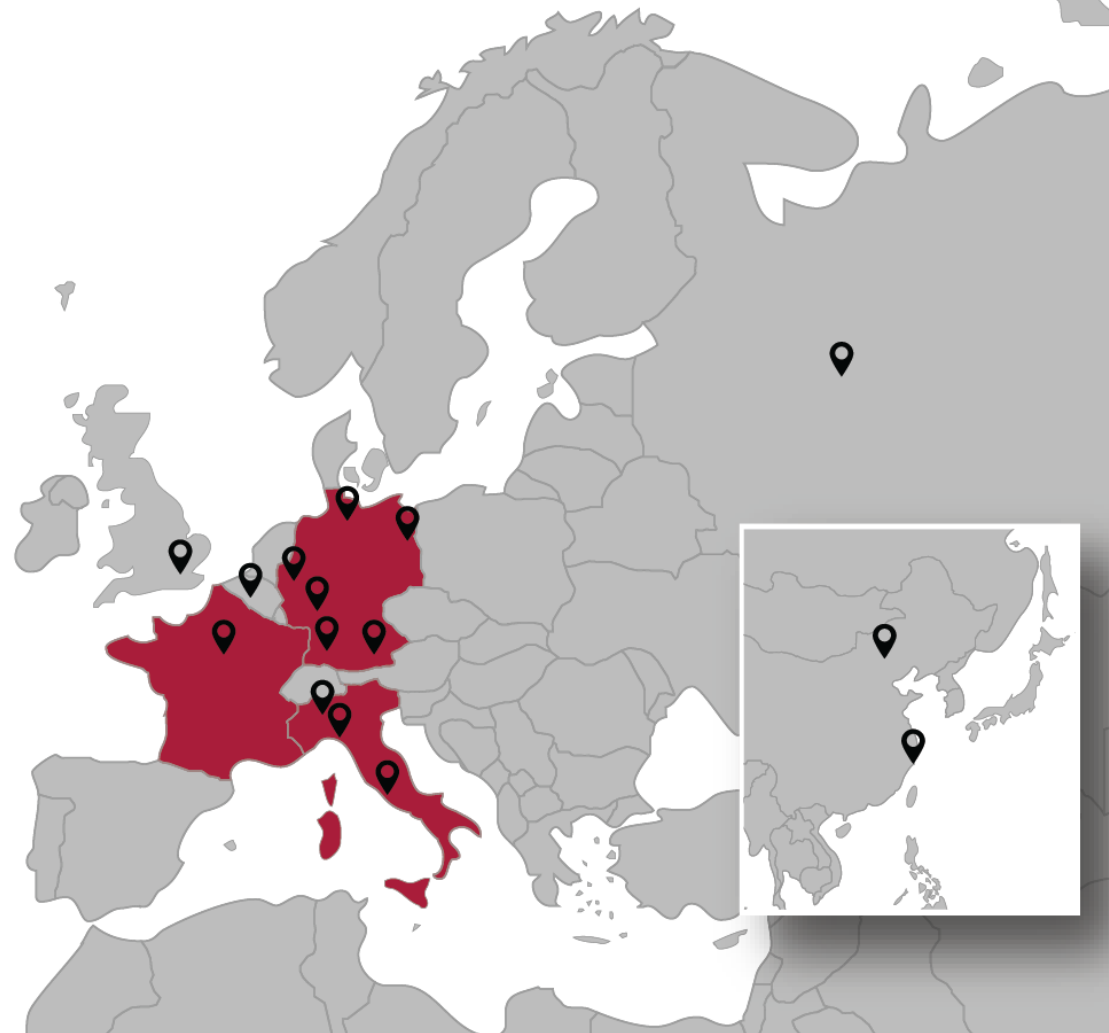
ADVANT member firms include **ADVANT** Altana in France, **ADVANT** Beiten in Germany, and **ADVANT** Nctm in Italy.

昂帆律师事务所联盟由法国Altana律师事务所、德国百达（Beiten Burkhardt）律师事务所、意大利安启建（Nctm）律师事务所三个创始成员律师事务所于2021年设立。



ADVANT Altana | Beiten | Nctm

- Member firm countries
- 📍 Member firm office locations



OUR SELECTED CHINESE CLIENTS - 我们的中国客户精选

CATL

 TALESUN



国家电网公司
STATE GRID
CORPORATION OF CHINA



泰豪迈能
MEINERGY

 居然之家
Easyhome

 上海电气
SHANGHAI ELECTRIC

 ZTT
中天科技

SUNON®
建準電機

 Keyvia
凯发电气

 VITAL

TZTEK 天准®

 CENTROSOLAR



sun  *WE*
PHOTOVOLTAIC

NEXTEV
蔚来汽车


盛德基业
SEDANT

OUR SELECTED CHINESE CLIENTS - 我们的中国客户精选



HUAWEI



ASD 爱仕达



ICBC

中国工商银行

CHANGHONG



ZHONGYA® 中亚机械



TP-LINK®



THE GO-TO EUROPEAN ALLIANCE – 启航欧洲的联盟

FROM A CHINESE POINT OF VIEW: THREE MAJOR REASONS FOR CHOOSING ADVANT
从中国的视角出发：选择昂帆的三大理由

1

Our team are experienced industry experts. We don't waste time learning the ropes. So you can concentrate on the business.

我们的团队由经验丰富的行业专家组成。我们不会在了解行业规矩上浪费时间，因此您只需要专注于业务本身。

2

We speak the language of owner-managed companies like no other law firm and have advised on numerous transactions with foreign participation.

我们能够与业主自身管理的企业以其使用语言进行交流，并且已经为许多有外资参与的交易提供了咨询建议，这是其他律师事务所不具备的。

3

We get the deal done. We provide solutions when we identify a problem – rather than just point out the risks. Our goal is to move your business forward.

我们力求完成交易。当发现问题时，我们能够向您提供解决方案，而不是仅仅指出风险。我们的目标是推动您的业务发展。

OUR SERVICES TO CHINESE CLIENTS

我们为中国客户提供的服务

ADVANT Beiten and **ADVANT** Nctm have been continuously licensed by the PRC Ministry of Justice to operate, respectively, in Beijing since 1995 and in Shanghai since 2010. Our experts in China and Europe support our China clients extensively on local legal issues in their business activities in EU. In addition, we offer our China-based clients the full range of legal and tax advice for their investments in the EU.

昂帆百达律师事务所和**昂帆**安启建律师事务所分别自1995年和2010年起连续获得中国司法部的经营许可。我们在中国和欧洲的专家团队为中国客户就其在欧盟商业活动中涉及的当地法律问题提供广泛的支持。此外，我们还为中国客户在欧盟的投资提供全方位的法律和税务咨询。

Our range of projects **for Chinese clients in the EU** include in particular company acquisitions and start-ups and greenfield investments, as well as all types of commercial and license agreements. Our expertise in China focuses primarily on the following legal areas: company and contract / commercial law, foreign trade law, investment control, insolvency law & restructuring, public law and procurement law, employment law, intellectual property, IT / data protection and cyber security, real estate and construction law, litigation and arbitration, regulatory and compliance.

我们为**中国客户在欧盟**提供的项目范围特别包括公司收购和初创企业、绿地投资以及所有类型的商业和许可协议。我们在中国的专长主要集中在以下法律领域：公司法 and 合同法/商法、对外贸易法、投资审核、破产法和重组、公法和采购法、劳动

法、知识产权、信息技术/数据保护和网络安全、不动产和建筑法、诉讼和仲裁、监管和合规。

Our offices in China and the EU offer not only excellent, decades-long local advisory expertise, but also access to networks and resources from a wide range of authorities, associations and institutions involved in China-EU business transactions, and communicate with everyone involved in the local language.

我们在中国和欧盟的办事处不仅能够提供优秀且长达数十年的当地咨询专业知识，而且还能可以接触到涉及中欧商业交易的各种行政机关、协会和机构的网络和资源，并以当地语言与每位参与者进行沟通。

We attach particular importance to the combination of excellent local legal expertise and a pragmatic entrepreneurial approach, in compliance with the legal framework applicable the EU and China. This allows us to provide our clients with an individual consulting approach, powered by trust, excellence and efficiency, and with tailor-made, practical and efficient solutions.

我们特别重视在遵守适用于欧盟和中国的法律框架的前提下，将优秀的本地法律专业知识和务实的企业经营方法相结合。这使我们能够为我们的客户提供个性化的咨询方法，以信任、卓越和高效为动力，并且提供量身定制的、实用和高效的解决方案。

OUR AREAS OF EXPERTISE - 我们的专业领域

PRACTICE AREAS

- Antitrust and Competition
- Banking and Finance
- Capital Markets
- Corporate and Commercial
- Dispute Resolution
- Employment and Industrial Relations
- Energy and Infrastructures
- Intellectual Property
- IT and Data
- Mergers and Acquisitions
- Public Law and Procurement
- Real Estate
- Restructuring and Insolvency
- Shipping and Logistics
- Tax
- White Collar Crime and Compliance

执业领域

- 反垄断和竞争法
- 银行和金融
- 资本市场
- 公司和商业
- 争议解决
- 就业与劳资关系
- 能源和基础设施
- 知识产权
- IT和数据
- 并购
- 公法与采购
- 房地产
- 破产与重组
- 航运与物流
- 税务
- 白领犯罪与企业合规

OUR AREAS OF EXPERTISE - 我们的专业领域

INDUSTRIES

- Art, Luxury and Fashion
- Automotive and Transport
- Energy and Utilities
- Financial Services
- Insurance
- Life Sciences and Healthcare
- Manufacturing Industry
- Private Clients
- Private Equity and Venture Capital
- Public Sector
- Real Estate
- Retail and Leisure
- Technology, Media, Entertainment and Telecommunications

行业

- 艺术, 奢侈品与时尚
- 汽车与运输
- 能源与公共事业
- 金融服务
- 保险
- 生命科学与医疗保健
- 制造业
- 私人业务
- 私募股权和风险投资
- 公共部门
- 房地产
- 零售与休闲
- 科技、媒体、娱乐与电信

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APPENDIX

附件



昂帆ALTANA ADVANT ALTANA

法国领先的律师事务所之一
ONE OF FRANCE'S LEADING LAW FIRMS

昂帆Altana成立于2009年，是一家拥有85名律师的独立律师事务所，是法国领先的商事律师事务所之一。它以巴黎为总部，为客户提供法律咨询和诉讼事务方面的顶级专业服务。这些客户通常来自受高度监管的行业。

Founded in 2009, **ADVANT** Altana is an independent law firm with 85 lawyers, and is one of the leading business law firms in France. It offers top-level expertise on both advisory and litigation matters to clients, often in highly regulated sectors, from its base in Paris.

昂帆Altana是全球众多有影响力的法律和行业协会的积极成员，包括国际律师协会、国际商标协会、美国律师协会和INSOL国际。此外，该所还是一个致力于建筑行业的国际联盟的创始成员之一。

ADVANT Altana is an active member of numerous influential legal and industry associations around the world, including the International Bar Association (IBA), International Trademark Association (INTA), the American Bar Association (ABA) and INSOL International. In addition, the firm is a founding member of LCLIA, an international alliance dedicated to the construction sector.

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昂帆ALTANA ADVANT ALTANA

法国领先的律师事务所之一
ONE OF FRANCE'S LEADING LAW FIRMS

昂帆Altana律师事务所具备如下特质：

ADVANT Altana is highly regarded for its:

- 丰富的交易和诉讼实践
Strong transactional and litigation practices
- 坚实的法律知识和专业技巧，深刻理解客户的商业需求、商业活动和商业文化
Robust legal and technical expertise with a deep understanding of their clients' business constraints, activities and cultures
- 拥有全球视野，洞察全球市场、深谙各国机构、行政部门和法院的运作方式，为客户提供全新视角和解决方案
Global view of markets, institutions, administrations and courts, providing clients with new perspectives and insights
- 通过专门团队与客户合作，建立互信的伙伴关系
True partnership approach to working with clients, through dedicated teams
- 对医疗与生命科学、银行、保险、建筑、电信媒体与科技（TMT）、可再生能源等受高度监管领域的复杂问题尤为擅长
Particular know-how in advising clients on complex issues in highly regulated sectors such as healthcare, life sciences, insurance, banking, construction, TMT, renewable energies
- 高度重视为客户实现业务增值
Strong emphasis on adding value to clients' business

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昂帆百达 ADVANT BEITEN

德国领先的律师事务所之一
ONE OF GERMANY'S LEADING LAW FIRMS

昂帆百达律师事务所成立于1990年，是一家拥有约260名律师、会计师和税务师的独立律师事务所，是德国领先的商事律师事务所之一。我们在德国拥有六个办公室，并在比利时、俄罗斯和中国设有分所和代表处，为大中型企业、银行、基金会和公共部门提供有关德国和国际商法的咨询服务。

Founded in 1990, **ADVANT** Beiten is an independent law firm with around 260 lawyers, accountants and tax advisors, and is one of the leading commercial law firms in Germany. It advises medium-sized companies, large corporations, banks, foundations and public sector organisations on German and international commercial law from six offices across Germany, as well as Belgium, Russia, and China.

昂帆百达律师事务所是全球众多有影响力的法律协会的积极成员，包括就业法联盟、国际律师协会、美国律师协会及国际商标协会等。

ADVANT Beiten is an active member of numerous influential legal associations around the world, including the Employment Law Alliance (ELA), International Bar Association (IBA), American Bar Association (ABA), International Trademark Association (INTA), etc.

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昂帆百达 ADVANT BEITEN

德国领先的律师事务所之一
ONE OF GERMANY'S LEADING LAW FIRMS

昂帆百达律师事务所具备如下特质:

ADVANT Beiten is highly regarded for its:

- 兼备法律专业知识和务实精神, 提供具有商业价值的建议
Combination of legal expertise and a pragmatic, business-minded approach
- 拥有在各自领域排名前列的出色律师、税务顾问和审计师
Lawyers, tax advisors and auditors who rank among the best in their fields
- 基于灵活和可靠的个性化方法为客户量身定制解决方案
Individual approach based on flexibility and trust to develop tailored solutions
- 运用实际有效的方法解决复杂的国内国际问题
Ability to solve complex problems, whether national or international, in a practical and efficient way
- 拥有多个独特的专业团队, 为客户提供全球十多个市场的双边商业建议
Unique centres of expertise to advise clients on bilateral commercial relations in more than a dozen markets around the globe

ADVANT Altana | Beiten | Nctm



昂帆安启建 ADVANT NCTM

意大利领先的律师事务所之一
ONE OF ITALY'S LEADING LAW FIRMS

昂帆安启建成立于2000年，是一家拥有约260名律师和税务师的独立律师事务所，是意大利领先的商事律师事务所之一。该所在米兰、热那亚和罗马以及伦敦、布鲁塞尔和上海设有6个办公室，为企业、银行和金融机构、跨国公司和公共部门提供 全覆盖的商事咨询服务。

Founded in 2000, **ADVANT** Nctm is an independent law firm with about 260 lawyers and tax advisors, and is one of the leading commercial law firms in Italy. It advises companies, banks and financial institutions, multi-national corporations and public entities on all areas of business law from its offices in Milan, Genoa and Rome, as well as London, Brussels and Shanghai.

昂帆安启建是世界各地众多有影响力的法律协会的积极成员，包括国际律师协会、国际商标协会、国际劳动法联盟等。

ADVANT Nctm is an active member of numerous influential legal associations around the world, including the International Bar Association (IBA), International Trademark Association (INTA), the Employment Law Alliance (ELA), etc.

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意大利领先的律师事务所之一
ONE OF ITALY'S LEADING LAW FIRMS

昂帆安启建律师事务所具备如下特质：

ADVANT Nctm is highly regarded for its:

- 拥有一流的专业人才和服务质量，提供务实兼具创新性的方案
Top expertise and quality, with a pragmatic and innovative approach
- 作为领先的律师事务所和市场领导者，荣获众多奖项、认可和“第一”
Being a leading law firm and market leader with many awards, recognitions and 'firsts'
- 关注客户业务需求，量身定制法律服务
Tailor-made services, specifically focused on clients' businesses
- 在跨境交易和国际交易中占有重要地位
Significant presence in cross-border and international deals
- 始终如一的创新能力和为客户寻求实用的解决方案的独特能力
History of innovation and unique ability to develop truly dedicated solutions for clients

ADVANT Altana | Beiten | Nctm



OUR CORE VALUES

我们的核心价值



诚信 TRUST

- 信守承诺
Delivering on our promises
- 专注于客户的需求
Focusing relentlessly on our clients' needs
- 培养一种百折不挠、认真负责和 长期协作的文化
Fostering a culture of uncompromised integrity, responsiveness, and long-term collaboration
- 成为备受客户信赖的战略顾问
Striving to be our clients' trusted advisors on strategic matters



卓越 EXCELLENCE

- 欧洲本土最好的律师事务所之一
Being among the best law firms in all our home countries
- 以最高的国际标准， 提供一流的国际服务
Providing top level service at highest international standards
- 提供深层次的行业知识和 专业技术
Offering deep sectoral knowledge and know-how
- 提供务实且具有商业价值的建议
Providing pragmatic, business-minded advice



高效 EFFICIENCY

- 跨越司法领域提供无缝对接的 全方位服务
Delivering seamless services across all jurisdictions
- 匠心独具，为客户节约用度
Working smart to reduce our clients' legal spend
- 为客户提供灵活且有竞争力的 报价机制
Offering flexible structures that enable attractive fee arrangements
- 巧用科技创新成果， 为客户寻求最佳结果
Leveraging technology and innovation to deliver best results

RANKINGS AND AWARDS

排名和荣誉

Our professionals have been recognised by many leading rankings, awards and publications, both regionally and globally:

无论是在各自所处区域还是全球范围内或是其行业领域，我们的专家在许多重要的 排名、奖项和出版物上均广受认可：

Chambers
AND PARTNERS

The
LEGAL
500



JUVE

Best Lawyers®

 **DÉCIDEURS**
MAGAZINE

FT **INNOVATIVE**
LAWYERS
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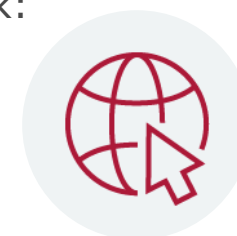
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ADVANT Altana | Beiten | Nctm

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